

Role title: Infrastructure Finance Lead

Description

Name of the Project: United Kingdom Nigeria Infrastructure Advisory Facility (UKNIAF)

Name of the Client: Department for International Development (DFID)

Sector Lead: Infrastructure Finance Lead

Reports to: Infrastructure Finance Lead

Location: Abuja, Nigeria with the possibility of some travel within Nigeria

Africa PPP Advisory Services is working with Tetra Tech International Development, to deliver the DFID-funded United Kingdom Nigeria Infrastructure Advisory Facility (UKNIAF), a £72.8m technical assistance facility which aims to improve the lives of some of Nigeria's poorest people by improving the way infrastructure is designed and delivered in the country.

The UKNIAF programme is active across the Federal road network, power and infrastructure finance sectors. Working with the Federal Government of Nigeria, selected state governments and the wider international community, it aims to catalyse a transformational change in livelihoods across Nigeria by unblocking obstacles to growth.

UKNIAF's Infrastructure Finance Component is committed to developing a \$3 billion pipeline of bankable private sector financed projects, at least \$1 billion of which will be at or close to financial close by 2023.

The following components and indicative share of available budget have been outlined as:

- Component 1: The power sector (30%)
- Component 2: The Federal Road Network (25%)
- Component 3: Work on Infrastructure Finance in Nigeria (32.5%)

Responsibilities

This is a full-time role, as an integral part of the overall UKNIAF Infrastructure Finance (IF) leadership team through programme implementation. The role is both an Infrastructure Finance expert with complementary skills in project finance, economics, international business development, project delivery and transaction, and knowledge of International Financial Institutions.

Specifically, you will:

- Develop and manage the planning and delivery of all work under the IF project identification and delivery sub-components, achieving the logframe targets in this area;
- Develop a comprehensive workplan in these areas and work with the project manager to ensure that these are delivered on-budget and timely;

- Provide technical leadership and assistance on the identification, design, and implementation of strategic partnerships between private and public sector actors aimed at promoting economic growth
- Identify and establish linkages with economic strengthening initiatives being planned or undertaken by the Government of Nigeria, other development actors, and the private sector in line with the logframe milestones;
- Identify and develop innovative investment financing mechanisms to facilitate economic strengthening partnerships;
- Act as a senior advisor to the wider Infrastructure finance team, particularly on institutional reform, providing inputs as necessary into strategic planning;
- Demonstrate a deep understanding of capital project/program funding, financing and delivery mechanisms at the local, state, and national levels to support analysis of UKNIAF/DFID interested projects
- Participate in developing strategy, financial, project delivery, business planning, funding, procurement and/or policy analysis and recommendations for clients
- Contribute to writing and developing key work products, including briefing memoranda, notes, reports, presentations and financial analysis
- Take responsibility for team management within the IF sub-components led, ensuring that the programme's values and culture are well communicated and understood;
- Work with the QMEL and Cross-cutting teams to capture learning and apply and communicate lessons learned and results relating to the IF sub-components;
- Ensure the identification, avoidance and/or mitigation of risks affecting the quality and timely delivery of the PPP sub-components; • Develop infrastructure risk appraisal tool
- Identify, analyse and monitor risks and issues – including appropriate mitigation methods that could undermine the successful implementation of the milestones as contained in the logframe
- Collaborate with other component leads and project management staff and other short-term technical assistance providers to deliver high-quality project outputs.
- Manage key stakeholder relationships across the Reform of the PPP sub-component log frame.
- Perform complementary analysis, assessment, and development as deemed necessary and appropriate by the Management.

Key Performance Indicators (KPI's)

- Produce inception report with detailed understanding of scope, workplan – interdependencies, risks and timelines for completion of the assignment.
- Satisfactory and timely delivery of quality outputs.
- Produce market research report on SHS product pricing, affordability and existing and emerging consumer payment solutions, drawing on existing studies.

Person specification

The ideal profile will include the following:

- Minimum of a Master's Degree or equivalent experience in international development and economics, finance, business administration, or related fields.

- Minimum 15 years of relevant professional experience in the infrastructure finance space, preferably in an infrastructure sector and/or with organizations implementing and propagating infrastructure investments and delivery.
- A deep understanding of DFID, international financial institutions and project selection and prioritization from a donor standpoint.
- Strong coaching and instructional skills are vital, as evidenced by experience of senior level team leadership of technical delivery teams in and/or interfacing with large complex organisations.
- PPP delivery experience across the project lifecycle, and understanding of Capital budget planning and performance management is essential.
- Relevant experience and knowledge of Infrastructure financing players, PPP-related international agencies (preferably in emerging markets) at the policy level or in individual transactions is required.
- Multi-sectoral experience of the planning, development and contract management of infrastructure projects is mandatory International project experience is preferred, knowledge, key relationships and familiarity with the Nigerian PPP/Infrastructure Financing eco-system is essential.
- A strong understanding of economics and finance (including financial statement analysis and project finance) and familiarity with financial modeling techniques is necessary.
- Strong programme and delivery management experience and credentials • Experience working with federal, state and local agencies, multilateral banks and international aid is an added advantage
- Demonstrated outstanding interpersonal and intercultural skills in relationships with clients, consultants, and partners is desired.
- Excellent speaking and writing skills in English

Special requirements

The position is based in Abuja. But as a result of COVID19 restrictions, most UKNIAF roles are being delivered remotely. Some out of hours work might be required.