

# Role title: PPP Financial Advisor

## Description

Name of the Project: United Kingdom Nigeria Infrastructure Advisory Facility (UKNIAF)

Name of the Client: Department for International Development (DFID)

Sector Lead: Infrastructure Finance Lead

Reports to: Infrastructure Finance Lead

Location: Abuja, Nigeria with the possibility of some travel within Nigeria

Africa PPP Advisory Services is working with Tetra Tech International Development, to deliver the DFID-funded United Kingdom Nigeria Infrastructure Advisory Facility (UKNIAF), a £72.8m technical assistance facility which aims to improve the lives of some of Nigeria's poorest people by improving the way infrastructure is designed and delivered in the country.

The UKNIAF programme is active across the Federal road network, power and infrastructure finance sectors. Working with the Federal Government of Nigeria, selected state governments and the wider international community, it aims to catalyse a transformational change in livelihoods across Nigeria by unblocking obstacles to growth.

UKNIAF's Infrastructure Finance Component is committed to developing a \$3 billion pipeline of bankable private sector financed projects, at least \$1 billion of which will be at or close to financial close by 2023.

This Task Order (TO) seeks to take forward the work of PP0005 – Assessment of institutional and human capacity needs of the Federal Ministry of Finance, Budget and National Planning (FMFBNP) in the delivery of PPP projects. It seeks to develop the FMFBNP's institutional capacity to fulfil its responsibility for the Public Financial Management of PPPs, as envisioned in the National Policy on PPPs (N4Ps).

This TO builds on the findings from the PP0005 – Assessment of institutional and human capacity needs of FMFBNP in the delivery of PPP projects TO. It is designed to deliver the 2021 milestones for output indicator 3.4, which includes the development and delivery of an approved Capacity Building Plan, training of 6 MDAs, update and provide implementation support for the Viability Gap Funding and Contingent Liability frameworks. It will also deliver PPP expert advisory support for project appraisals. The team will provide strategic and logical support required to assist the technical experts under IF0005 in delivering training to the FMFBNP and MDAs in the use of the proposed enhancements to the Capital Project Screening Tool.

Specifically, the TO team will:

- Develop capacity building strategy and delivery approach
- Review of organizational design and Institutional positioning of PPP division in the PPP ecosystem
- Develop Guidelines/Regulations for the coordination, review and analysis of fiscal issues related to PPP projects
- Enhance the Technical Capacity of the PPP division to deliver on its core mandate
- Determine the resourcing requirements for the repositioned PPP Office.

## Responsibilities

This is a fixed term role, as part of the overall UKNIAF Infrastructure Finance Component team.

Specifically, you will:

- Develop Guidelines/Regulations for the coordination, review and analysis of fiscal issues related to PPP
- Establish a programme of PPP Capacity development workshops & knowledge sharing seminars (including proposed PPP Capacity Development Workshop for Ministers & Senior Government Officials)
- Establish a community of practice to incorporate infrastructure public private dialogues centred around the review and promotion of the FG's PPP Project Pipeline
- Provide ad-hoc PPP financial advisory support to enhance the capacity of the the PPP team's capacity to assess the commercial and financial viability, and VFM of solicited and unsolicited PPP proposals. As wells as evaluate requests for Viability Gap Funding.

## Key Performance Indicators (KPI's)

- Inception Report and High-level Delivery Plan
- Interim Report and Monthly Progress Updates
- Quality and timely submission of TO deliverables
- Commitment to UKNIAF Values

## Person specification

The ideal profile will include the following:

- Minimum of Master's degree, or equivalent, in Business Administration, Finance, or related fields; or University degree in Business Administration, Finance, Engineering or related fields combined with a specialized experience in similar organization/s, may be considered in lieu of a Master's degree
- Minimum of 7-10 years of relevant professional work experience (at least 7 years at senior level) in the field of infrastructure finance and/or corporate/project finance gained at a commercial/investment bank and/or an international financial institution.
- Experience in structuring comprehensive solutions across financial products using debt, guarantees, private equity and funds and/or capital market instruments
- Experience in establishing and maintaining productive relationships with banks and other financial institutions, fund managers, institutional investors, and other sponsors and financiers.
- Experience in establishing and nurturing strong working relationships with the Federal Ministry of Finance, Debt Management Office and Government of Nigeria infrastructure-focused MDAs and other relevant public sector institutions.
- Knowledge on FCDO rules and procedures for programme management is preferred.
- Strong leadership, interpersonal and organizational abilities, as well as excellent written and oral communication skills
- International experience working in development in several countries, an advantage
- Sound knowledge of the infrastructure PPP space in Nigeria (including the legal, policy, and institutional frameworks)
- Strong analytical, conceptual, and writing skills

- Demonstrated ability to work constructively with diverse, inter-cultural, and high impact teams in different locations.

**Special requirements**

The position is based in Abuja. But as a result of COVID19 restrictions, most UKNIAF roles are being delivered remotely. Some out of hours work might be required.

