

# Role title: Senior Advisor – PPP/Project Finance (International)

## Description

Name of the Project: United Kingdom Nigeria Infrastructure Advisory Facility (UKNIAF)

Name of the Client: Department for International Development (DFID)

Sector Lead: Infrastructure Finance Lead

Reports to: Infrastructure Finance Lead

Location: Abuja, Nigeria with the possibility of some travel within Nigeria

Africa PPP Advisory Services is working with Tetra Tech International Development, to deliver the DFID-funded United Kingdom Nigeria Infrastructure Advisory Facility (UKNIAF), a £72.8m technical assistance facility which aims to improve the lives of some of Nigeria's poorest people by improving the way infrastructure is designed and delivered in the country.

The UKNIAF programme is active across the Federal road network, power and infrastructure finance sectors. Working with the Federal Government of Nigeria, selected state governments and the wider international community, it aims to catalyse a transformational change in livelihoods across Nigeria by unblocking obstacles to growth.

UKNIAF's Infrastructure Finance Component is committed to developing a \$3 billion pipeline of bankable private sector financed projects, at least \$1 billion of which will be at or close to financial close by 2023.

This is a Fixed-Term role, as part of the overall UKNIAF Infrastructure Finance team. The role will provide technical assistance in support the screening and selection of MDAs and sub-nationals to engage with in screening eligible infrastructure projects and that will form the basis for negotiating a Mutual Accountability Framework (The MAF is a framework that jointly commits the MDAs and UKNIAF to achieving the results and objectives of this TO) for the government entities to adopt. The data to apply the criteria for project selection is not publicly available online or offline, thus specific data would need to be obtained from a long list of infrastructure focused MDAs and sub-nationals to be able to apply the criteria.

## Responsibilities

Specifically, you will:

- Develop a workplan and delivery timelines and dependencies for completion of the assignment
- Review and comment on MDA/Sub-national screening criteria established in Task Order PP0001, drawing on experience of international best practice.
- Advise on data, tools, and templates required to determine and apply relevant selection criteria and structure of screening report.
- Review and provide comments on questionnaire to obtain data prepared by PPP Portfolio Managers.
- Provide expert review of MDA/sub-national screening report.
- Interface as required with key stakeholders as required to validate and support the delivery of this assignment.

- Provide input and comment on projects, processes, policy and institutional arrangements associated with developing a pipeline of bankable projects.
- Help to strategize Project Finance and PPP structures, planning and programming particularly with respect to private sector development and operations and sector priorities.
- Interface as required with internal and external stakeholders in support of the successful delivery of this assignment. This could include contributing to meetings with internal and external stakeholders, webinars, and knowledge sharing opportunities.
- Support the Infrastructure Finance team with any additional work as may be required.

### **Key Performance Indicators (KPI's)**

- Produce inception report with detailed understanding of scope, workplan – interdependencies, risks and timelines for completion of the assignment
- Review of report on scoping MDA/sub-national screening criteria
- Review of report on questionnaire to obtain data prepared by PPP Portfolio Managers.
- Review screening report

### **Person specification**

- Bachelor's Degree Qualifications in Economics, Engineering, Accounting, Business Administration, Finance or related fields (Required)
- Master's Degree or higher in any of the above or related fields is an added advantage
- Minimum of 10 years of relevant professional transaction delivery experience (at least 7 years at senior level) in the field of infrastructure finance and/or corporate/project finance gained at a commercial/investment bank and/or an international financial institution.
- Experience of supporting the successful delivery and/or contract management of at least 3 privately financed infrastructure projects that have reached commercial and/or financial close
- Experience advising government and building capacity across the overall PPP/privately financed project lifecycle.
- Experience in establishing and maintaining productive relationships with banks and other financial institutions, fund managers, institutional investors, and other sponsors and financiers.
- Knowledge of DFID rules and procedures for programme management is preferred.
- Strong leadership, interpersonal and organizational abilities, as well as excellent written and oral communication skills
- International experience of successfully delivering PPP transactions and capacity building projects across multiple sectors in several countries.
- Strong analytical, conceptual, and writing skills. Excellent oral and written communication skills (in English)
- Strong demonstrable proficiency with Microsoft Office (Excel, Word, Power Point). Financial modelling skills in excel is an advantage.

- Demonstrated ability to work effectively independently and constructively with diverse, inter-cultural, and high impact teams in different locations.
- Commitment to contributing to the development of a healthy, collaborative, learning, productive and supportive working environment and to the highest levels of integrity and excellence

### Special requirements

- The position is based in Abuja, with limited travel as a result of COVID19 restrictions. Some out of hours work might be required.

