

# Role title: Senior Advisor – PPP/Project Finance

## Description

Name of the Project: United Kingdom Nigeria Infrastructure Advisory Facility (UKNIAF)

Name of the Client: Department for International Development (DFID)

Sector Lead: Infrastructure Finance Lead

Reports to: Infrastructure Finance Lead

Location: Abuja, Nigeria with the possibility of some travel within Nigeria

Africa PPP Advisory Services is working with Tetra Tech International Development, to deliver the DFID-funded United Kingdom Nigeria Infrastructure Advisory Facility (UKNIAF), a £72.8m technical assistance facility which aims to improve the lives of some of Nigeria's poorest people by improving the way infrastructure is designed and delivered in the country.

The UKNIAF programme is active across the Federal road network, power and infrastructure finance sectors. Working with the Federal Government of Nigeria, selected state governments and the wider international community, it aims to catalyse a transformational change in livelihoods across Nigeria by unblocking obstacles to growth.

UKNIAF's Infrastructure Finance Component is committed to developing a \$3 billion pipeline of bankable private sector financed projects, at least \$1 billion of which will be at or close to financial close by 2023.

This is a Fixed-Term role, as part of the overall UKNIAF Infrastructure Finance team. The role will provide technical assistance in support the screening and selection of MDAs and sub-nationals to engage with in screening eligible infrastructure projects and that will form the basis for negotiating a Mutual Accountability Framework (The MAF is a framework that jointly commits the MDAs and UKNIAF to achieving the results and objectives of this TO) for the government entities to adopt. The data to apply the criteria for project selection is not publicly available online or offline, thus specific data would need to be obtained from a long list of infrastructure focused MDAs and sub-nationals to be able to apply the criteria.

## Responsibilities

Specifically, you will:

- Develop a detailed workplan and delivery timelines and dependencies for completion of the assignment
- Conduct an assessment based on international best practice of the data required to apply infrastructure project screening tool to.
- Ensure the instrumentation developed for data collection are sufficient in length and breadth, and are effective for capturing the required project information
- Conduct a high-level review of the reports developed as an output of the MDA screening exercise and the sub-national screening exercise
- Participate in high level meetings and consultation with key stakeholders in the finalization of the output of the MDA screening exercise and the sub-national screening exercise. This could include the preparation of briefing reports and

presentations, and contributing to meetings with internal and external stakeholders, webinars, and knowledge sharing opportunities.

- Provide input and comment on projects, processes, policy and institutional arrangements associated with developing a credible pipeline of socially bankable projects.
- Help to strategize Project Finance and PPP structures, planning and programming particularly with respect to private sector development and operations and sector priorities.
- Support the Infrastructure Finance team with any additional work as may be required.

### **Key Performance Indicators (KPI's)**

- Produce inception report with detailed understanding of scope, workplan – interdependencies, risks and timelines for completion of the assignment
- Scoping Document setting out key data requirement to be applied to the screening tool
- Report on the output of the MDA screening exercise
- Report on the output of the sub-national screening exercise
- Demonstrated commitment to UKNIAF Values as expressed in consistently contributing to the development of a healthy, collaborative, learning, productive and supportive working environment, and operating at the highest levels of integrity and excellence

### **Person specification**

- Bachelor's Degree Qualifications in Economics, Engineering, Accounting, Business Administration, Finance or related fields (Required)
- Master's Degree or higher in any of the above or related fields (Desirable)
- Minimum of 10 years of relevant professional transaction delivery experience (at least 7 years at senior level) in the field of infrastructure finance and/or corporate/project finance gained at a commercial/investment bank and/or an international financial institution.
- Experience of supporting the delivery and/or contract management of privately financed infrastructure projects.
- Experience in identifying, selecting, and preparing potential PPP projects for different sectors that
- International experience supporting the delivery of PPP projects in developing economies is an added advantage.
- Sound knowledge of the infrastructure PPP space in Nigeria (including the legal, policy, and institutional frameworks)
- Experience in establishing and maintaining productive relationships with financial institutions and government departments in Nigeria is essential.
- Knowledge of DFID rules and procedures for programme management is desirable.
- Strong leadership, interpersonal and organizational abilities, strong analytical, conceptual as well as excellent written and oral communication skills
- Strong demonstrable proficiency with Microsoft Office (Excel, Word, Power Point). Financial modelling skills in excel is an advantage.

- Demonstrated ability to work effectively independently and constructively with diverse, inter-cultural, and high impact teams in different locations.
- Commitment to contributing to the development of a healthy, collaborative, learning, productive and supportive working environment and to the highest levels of integrity and excellence

### Special requirements

- The position is based in Abuja, with limited travel as a result of COVID19 restrictions. Some out of hours work might be required.

